

SECUR

03001617

MISSION

So 3/3/03

OMB APPROVAL	
OMB Number:	3235-0123
Expires:	October 31, 2001
Estimated average burden hours per response: .... 12.00	

ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

SEC FILE NUMBER

8-53091

## FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/02 AND ENDING  
MM/DD/YY MM/DD/YY

## A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

Berchwood Partners LLC

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

650 Fifth Avenue, 28th Floor

FIRM ID. NO.

(No. and Street)

New York, NY

10019

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

David W. Berchenbriter

212-830-9333

(Area Code — Telephone No.)

## B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Anchin, Block &amp; Anchin LLP

(Name — if individual, state last, first, middle name)

1375 Broadway, New York, NY

10018

(Address)

(City)

(State)

Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

PROCESSED

MAR 11 2003

FOR OFFICIAL USE ONLY

THOMSON  
FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

## OATH OR AFFIRMATION

I, David Berchenbriter, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Berchwood Partners LLC, as of December 31, 2002, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

None

WILLIAM J. ZWART  
Notary Public, State of New York  
No. 02ZW6017634  
Qualified in New York County  
Commission Expires: 12/17/06

William J. Zwart  
Notary Public

[Signature]  
Signature  
Managing Member  
Title

This report\*\* contains (check all applicable boxes):

- ☒ (a) Facing page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of ~~XXXXXXX~~ Operations
- ☒ (d) Statement of Changes in ~~XXXXXXXXXXXX~~ Cash Flows
- ☒ (e) Statement of Changes in ~~XXXXXXXXXXXXXXXXXXXXXXXXXXXX~~ Members Equity
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

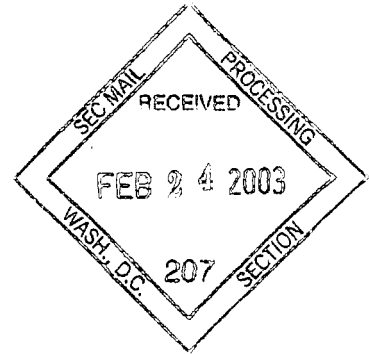
\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**BERCHWOOD PARTNERS LLC**  

---

**ANNUAL FINANCIAL REPORT**  
**FOR THE YEAR ENDED DECEMBER 31, 2002**  

---



**BERCHWOOD PARTNERS LLC**

**REPORT INDEX**

**DECEMBER 31, 2002**

	<b><u>PAGE</u></b>
<b>FACING PAGE TO FORM X-17A-5</b>	<b>1</b>
<b>AFFIRMATION</b>	<b>2</b>
<b>INDEPENDENT AUDITORS' REPORT</b>	<b>3</b>
<b>FINANCIAL STATEMENTS:</b>	
Statement of Financial Condition	4
Statement of Operations	5
Statement of Changes in Members' Equity	6
Statement of Cash Flows	7
Notes to the Financial Statements	8
<b>INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION</b>	<b>11</b>
<b>SUPPLEMENTARY INFORMATION:</b>	
Computation of Net Capital Pursuant to Uniform Net Capital Rule 15c3-1	12



Established 1923

**Anchin, Block & Anchin LLP**  
Accountants and Consultants

1375 Broadway  
New York, New York 10018  
(212) 840-3456  
FAX (212) 840-7066

## **INDEPENDENT AUDITORS' REPORT**

### **TO THE MEMBERS AND DIRECTORS OF BERCHWOOD PARTNERS LLC:**

We have audited the accompanying statement of financial condition of BerchWood Partners LLC as of December 31, 2002 and the related statements of operations, changes in members' equity and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of BerchWood Partners LLC at December 31, 2002 and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

*Anchin, Block & Anchin* LLP

New York, New York  
January 16, 2003

**BERCHWOOD PARTNERS LLC**

**STATEMENT OF FINANCIAL CONDITION**

**DECEMBER 31, 2002**

**A S S E T S**

Cash	\$	234,132
Fees receivable		1,976,163
Property and equipment at cost, less accumulated depreciation of \$11,486		15,996
Other assets		<u>37,150</u>
<b>TOTAL ASSETS</b>	<b>\$</b>	<b><u>2,263,441</u></b>

**LIABILITIES AND MEMBERS' EQUITY**

**LIABILITIES:**

Accrued expenses	\$	13,345
Income taxes payable - current		30,760
Income taxes payable - deferred		81,000
Profit sharing plan contribution payable		<u>130,000</u>
Total Liabilities		255,105

**COMMITMENTS AND CONTINGENCIES**

<b>MEMBERS' EQUITY</b>		<u>2,008,336</u>
------------------------	--	------------------

<b>TOTAL LIABILITIES AND MEMBERS' EQUITY</b>	<b>\$</b>	<b><u>2,263,441</u></b>
--	-----------	-------------------------

See the accompanying Notes to the Financial Statements.

**BERCHWOOD PARTNERS LLC**

**STATEMENT OF OPERATIONS**

**FOR THE YEAR ENDED DECEMBER 31, 2002**

**FEE INCOME** **\$ 2,911,244**

**EXPENSES:**

Employee compensation and benefits	\$ 88,416
Profit-sharing contribution	130,000
Communications and computer expenses	48,214
Rent	29,000
Insurance	16,634
Consulting and professional fees	56,840
Regulatory expenses	5,968
Travel	16,964
Other expenses	<u>42,480</u>

Total Expenses	<u>434,516</u>
----------------	----------------

**OPERATING INCOME** **2,476,728**

**OTHER INCOME:**

Foreign exchange gain	246,515
Interest income	<u>67,934</u>

Total Other Income	<u>314,449</u>
--------------------	----------------

**INCOME BEFORE PROVISION FOR INCOME TAXES** **2,791,177**

**PROVISION FOR INCOME TAXES:**

Current	31,000
Deferred	<u>81,000</u>

Total Provision for Income Taxes	<u>112,000</u>
----------------------------------	----------------

**NET INCOME** **\$ 2,679,177**

See the accompanying Notes to the Financial Statements.

**BERCHWOOD PARTNERS LLC**  
**STATEMENT OF CHANGES IN MEMBERS' EQUITY**  
**FOR THE YEAR ENDED DECEMBER 31, 2002**

Members' Equity, January 1, 2002	\$ 46,459
Contributions	90,200
Distributions	(807,500)
Net income	<u>2,679,177</u>
Members' Equity, December 31, 2002	<u><u>\$ 2,008,336</u></u>

See the accompanying Notes to the Financial Statements.



**BERCHWOOD PARTNERS LLC**

**STATEMENT OF CASH FLOWS**

**FOR THE YEAR ENDED DECEMBER 31, 2002**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income		\$	2,679,177
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation	\$	4,695	
Deferred income taxes		81,000	
Increase in:			
Fees receivable		(1,976,163)	
Other assets		(23,252)	
Increase (decrease) in:			
Accrued expenses		(640)	
Income taxes payable		30,760	
Profit sharing plan contribution payable		118,827	
Total adjustments			<u>(1,764,773)</u>
Net Cash Provided by Operating Activities			914,404

**CASH FLOWS FROM INVESTING ACTIVITIES:**

Purchases of property and equipment		(2,650)
-------------------------------------	--	---------

**CASH FLOWS FROM FINANCING ACTIVITIES:**

Contributions from members	90,200	
Distributions to members	<u>(807,500)</u>	
Net Cash Used in Financing Activities		<u>(717,300)</u>

**NET INCREASE IN CASH** 194,454

**CASH:**

Beginning of year		<u>39,678</u>
End of year		<u><u>\$ 234,132</u></u>

**SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:**

Income taxes paid	\$	795
-------------------	----	-----

See the accompanying Notes to the Financial Statements.

**BERCHWOOD PARTNERS LLC**

**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

**Organization:**

BerchWood Partners LLC (the "Company") was organized in New York on June 8, 2000, as a limited liability company.

**Principal Business Activity:**

The Company is a registered broker with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers, Inc. (NASD). The Company primarily raises capital for private equity and alternative U.S. and non-U.S. investment fund managers.

**Financial Statement Estimates:**

The preparation of financial statements in conformity with generally accepted accounting principles may require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Revenue and Expense Recognition:**

The Company receives fees for acting as a placement agent. Non-refundable retainers for performance of these services are recognized as they become due. Additional fees for successful placement are recognized when the transaction closes.

Fees receivable denominated in foreign currencies are measured at the transaction date at the foreign exchange rate at that date. At the balance sheet date and upon settlement, the receivable is remeasured at the then current rate. Gains and losses arising from these transactions are included in income.

Advertising costs are expensed as incurred. Advertising expense was \$14,735 for the year.

**Property and Equipment:**

Property and equipment are stated at cost. Depreciation is computed on straight-line and accelerated methods over the estimated useful lives of the assets.

**BERCHWOOD PARTNERS LLC**

**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):**

Income Taxes:

No provision is required for federal or state taxes on the income of the Company. Under the Internal Revenue Code and similar state regulations the Company is treated as a partnership; accordingly, the income of the Company is taxed to the members. However, the Company is subject to the New York City Unincorporated Business Tax and a provision has been reflected in the financial statements. Deferred income tax expense has been recognized primarily as a result of the company being on a cash basis for tax purposes.

**NOTE 2 - CASH SEGREGATED UNDER FEDERAL AND OTHER REGULATIONS:**

The Company is not required to maintain a special reserve bank account for the benefit of customers under Rule 15c3-3 of the Securities and Exchange Commission under Section K(2)ii of the Rule.

**NOTE 3 - NET CAPITAL REQUIREMENTS:**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1.

At December 31, 2002 the company had net capital of \$60,027, which was \$48,419 in excess of its required minimum net capital of \$11,608. The Company's ratio of aggregate indebtedness to net capital was 2.90 to 1.

**NOTE 4 - FEES RECEIVABLE:**

Included in fees receivable is \$1,786,163 payable in four semi-annual installments through August 2004. The original success fee of \$2,469,840 was discounted at a rate of 5%. The unamortized discount as of December 31, 2002 was \$75,191.

Fees receivable at December 31, 2002 are due as follows:

2003	\$1,077,795
2004	898,368

**BERCHWOOD PARTNERS LLC**

**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 5 - COMMITMENTS AND CONTINGENCIES:**

Leases:

The Company rents its office space under an operating leases expiring in 2004. The lease has escalation clauses that provide for additional rentals based on increases in real estate taxes and operating costs.

Future minimum lease payments under the noncancellable operating lease as of December 31, 2002 are as follows:

2003	\$30,000
2004	<u>13,750</u>
	<u>\$43,750</u>

Cash Credit Risk Concentration:

The Company maintains a bank account in the New York City metropolitan area. The excess of deposit balances reported by the bank over amounts that would have been covered by federal insurance was approximately \$138,000 at December 31, 2002.

**NOTE 6 - PROFIT-SHARING PLAN:**

The Company maintains a profit sharing plan which covers all eligible employees. Employer contributions are discretionary.

**NOTE 7 - MAJOR CUSTOMER:**

One customer, located in the United Kingdom, accounted for 85% of fees earned for the year.

**INDEPENDENT AUDITORS' REPORT**

**ON**

**SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5**  
**OF THE SECURITIES AND EXCHANGE COMMISSION**

**TO THE MEMBERS AND DIRECTORS OF  
BERCHWOOD PARTNERS LLC:**

We have audited the accompanying financial statements of BerchWood Partners LLC as of December 31, 2002 and have issued our report thereon dated January 16, 2003. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the accompanying schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Anchin, Block & Anchin* LLP

New York, New York  
January 16, 2003

**BERCHWOOD PARTNERS LLC**

**COMPUTATION OF NET CAPITAL PURSUANT TO UNIFORM NET CAPITAL  
RULE 15c3-1 AND RECONCILIATION OF THE COMPUTATION OF NET CAPITAL  
PURSUANT TO UNIFORM NET CAPITAL RULE 15c3-1 INCLUDED IN THE  
COMPANY'S CORRESPONDING UNAUDITED FORM X-17A-5 PART IIA FILING  
WITH COMPUTATION INCLUDED IN THE REPORT PURSUANT TO RULE 17a-5(d)**

**AS OF DECEMBER 31, 2002**

TOTAL MEMBERS' EQUITY QUALIFIED FOR NET CAPITAL	\$ 2,008,336
NONALLOWABLE ASSETS	(2,029,309)
ADJUSTMENT TO NET WORTH - DEFERRED TAX LIABILITY	<u>81,000</u>
NET CAPITAL BEFORE HAIRCUTS ON SECURITIES POSITIONS	60,027
HAIRCUTS ON SECURITIES	<u>-</u>
NET CAPITAL	60,027
MINIMUM NET CAPITAL REQUIREMENT OF 6 2/3% OF AGGREGATE INDEBTEDNESS OF \$174,105 OR \$5,000 WHICHEVER IS GREATER	<u>11,608</u>
EXCESS NET CAPITAL	<u><u>\$ 48,419</u></u>
RECONCILIATION WITH COMPANY'S COMPUTATION (INCLUDED IN PART II OF FORM X-17A-5 AS OF DECEMBER 31, 2002)	
NET CAPITAL, AS REPORTED IN COMPANY'S PART II UNAUDITED FOCUS REPORT	\$ 50,027
DIFFERENCES DUE TO AUDIT ADJUSTMENTS	<u>10,000</u>
NET CAPITAL, PER REPORT PURSUANT TO RULE 17a-5(d)	<u><u>\$ 60,027</u></u>
TOTAL AGGREGATE INDEBTEDNESS	<u><u>\$ 174,105</u></u>
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	<u><u>2.90 to 1</u></u>

See Independent Auditors' Report on Supplementary Information.

**BERCHWOOD PARTNERS LLC**

---

**INDEPENDENT AUDITORS' REPORT ON  
INTERNAL ACCOUNTING CONTROL**

**FOR THE YEAR ENDED DECEMBER 31, 2002**

---



*Established 1923*

**Anchin, Block & Anchin LLP**  
Accountants and Consultants

1375 Broadway  
New York, New York 10018  
(212) 840-3456  
FAX (212) 840-7066

**INDEPENDENT AUDITORS' REPORT ON**  
**INTERNAL ACCOUNTING CONTROL BY**  
**SEC RULE 17a-5**

**BOARD OF DIRECTORS**  
**BERCHWOOD PARTNERS LLC:**

In planning and performing our audit of the financial statements and supplemental schedule of BerchWood Partners LLC (the "Company") for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications and comparisons
2. Recordation of differences required by Rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System



The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002 to meet the SEC's objectives.

This report recognizes that it is not practicable in an organization the size of BerchWood Partners LLC to achieve all the divisions of duties and cross-checks generally included in a system of internal accounting control and that, alternatively, greater reliance must be placed on surveillance by management.

This report is intended solely for the information and use of Board of Directors, management, the SEC, the National Association of Securities Dealers and other regulatory agencies which rely on Rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers and is not intended to be and should not be used by anyone other than these specified parties.

*Anchin, Block & Anchin* LLP

New York, New York  
January 16, 2003